

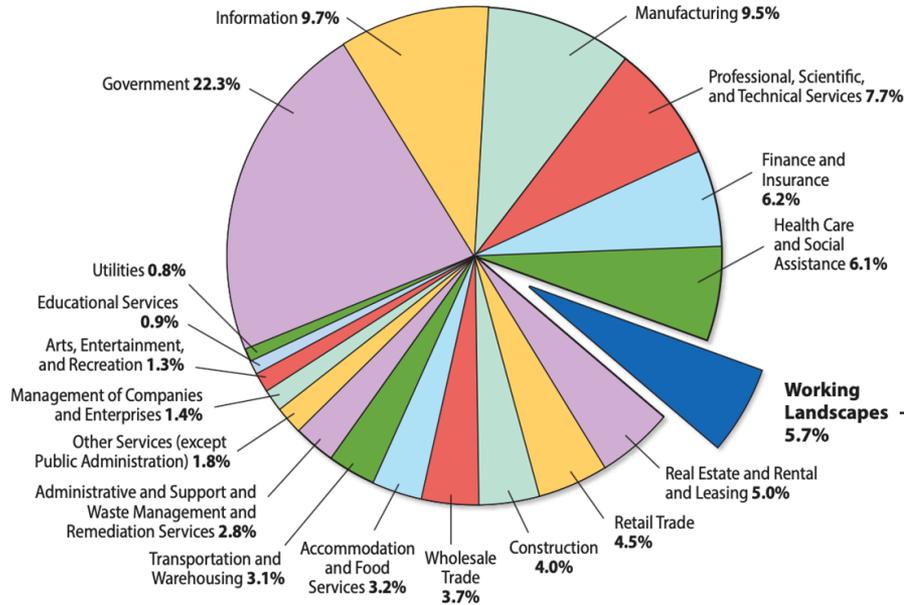
California's Working Landscapes:

Evolving Contributions to National, State, and
Regional Economies

Alec Dompka, **Alexandra Hill**, Aaron Wilcher

California's Working Landscapes: Vital to the State Economy

7th Largest Contributor to California's Economy,
with 5.7% of CA \$ Annual Sales

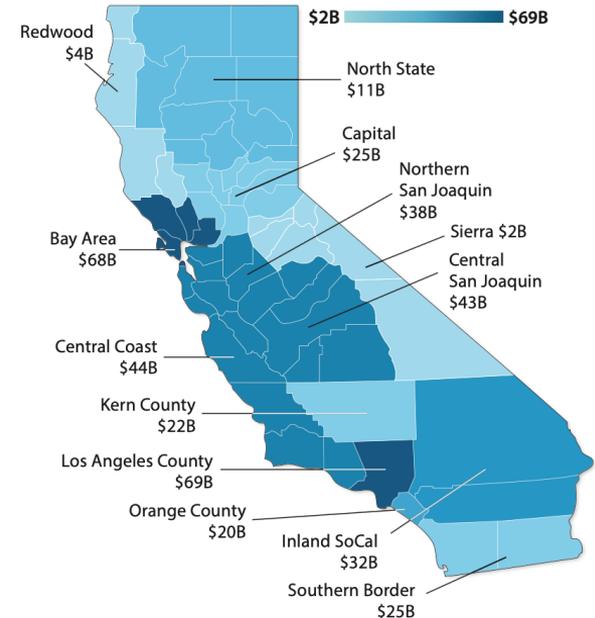


Sales are Spread Across
Segments & Regions

\$404 Billion in annual sales

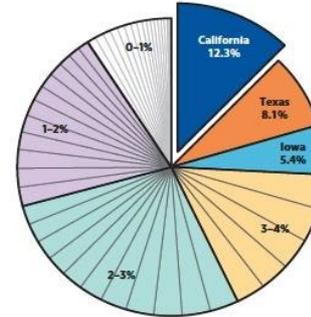
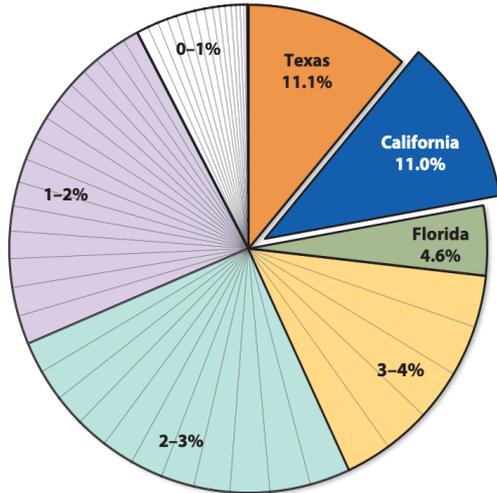
| | |
|--------------------|--------|
| Agriculture | \$311B |
| Mining | \$41B |
| Forestry | \$27B |
| Renewable energy | \$13B |
| Outdoor recreation | \$9B |
| Fishing | \$2B |

- 75,500 Businesses
- 1.5 Million jobs
- \$103 Billion annual earnings

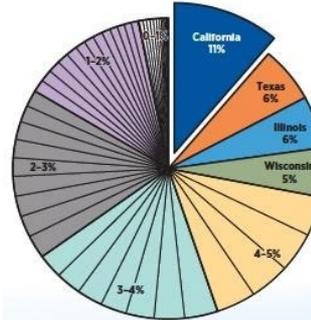


California's Working Landscapes: Vital Nationally

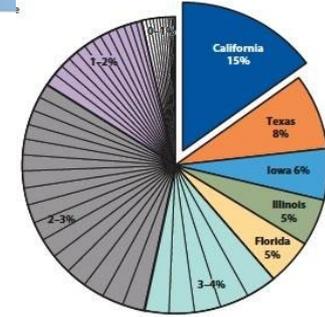
California Accounts for 11% of National WL Jobs



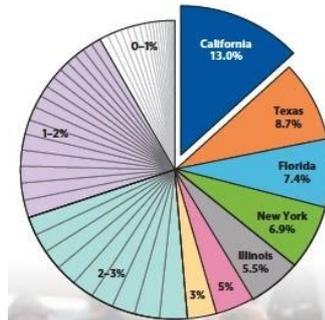
Agricultural Production



Agricultural Processing



Agricultural Support

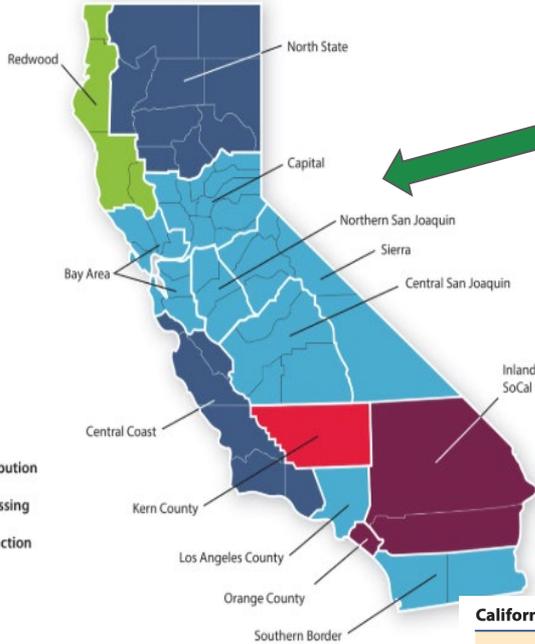


Agricultural Distribution

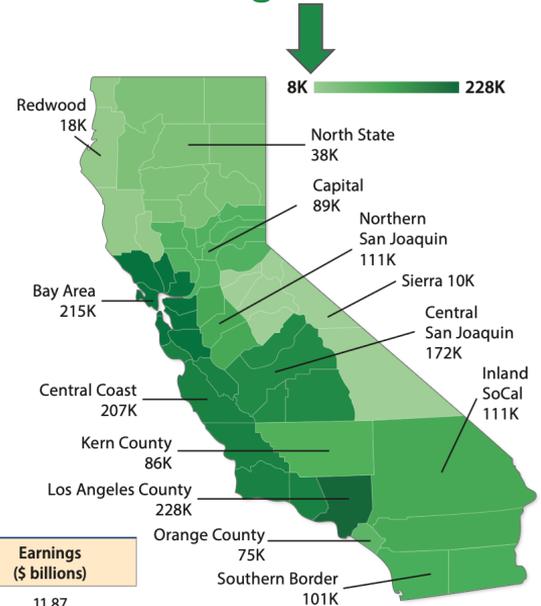
The 4 Ag Sectors Rank 1st in National Sales (11%-15%)

California's Working Landscapes: Diverse

Working landscape segment with highest sales in 2024 for each CA Jobs First Region



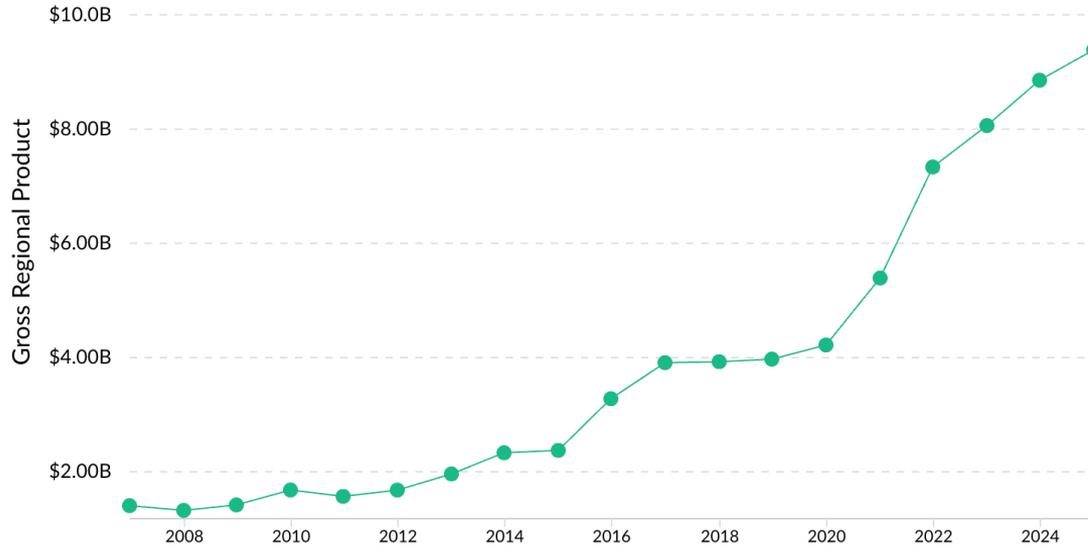
Sales & Jobs are Spread Across Industries & Regions



California top five working landscape industries, by total sales

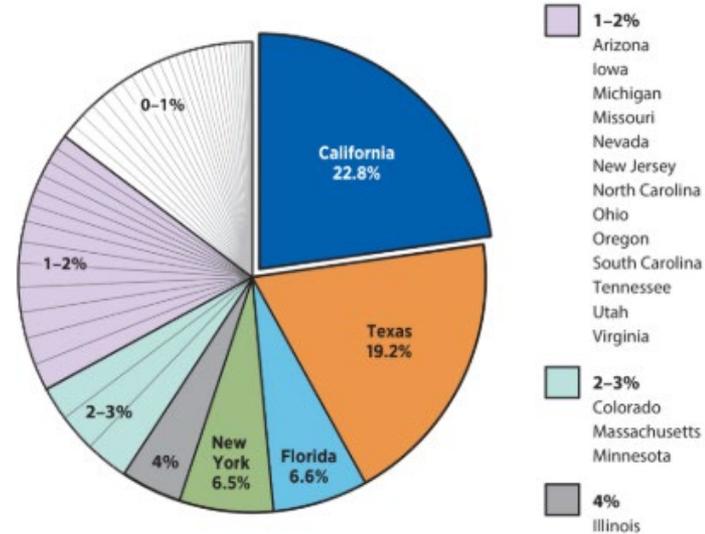
| NAICS | NAICS description | Sales (\$ billions) | Jobs (1,000's) | Earnings (\$ billions) |
|--------|--|---------------------|----------------|------------------------|
| 111000 | Crop production | 51.75 | 199.72 | 11.87 |
| 312130 | Wineries | 18.12 | 43.03 | 3.96 |
| 112000 | Animal production | 15.25 | 38.49 | 2.67 |
| 541690 | Other scientific and technical consulting services | 12.97 | 83.25 | 7.92 |
| 211120 | Crude petroleum extraction | 12.58 | 13.34 | 1.15 |

Fastest Growing Sector: Renewable Energy



- Kansas
- Kentucky
- Louisiana
- Maine
- Maryland
- Mississippi
- Montana
- Nebraska
- New Hampshire
- New Mexico

sales by state, 2024



- 1-2%
 - Arizona
 - Iowa
 - Michigan
 - Missouri
 - Nevada
 - New Jersey
 - North Carolina
 - Ohio
 - Oregon
 - South Carolina
 - Tennessee
 - Utah
 - Virginia
- 2-3%
 - Colorado
 - Massachusetts
 - Minnesota
- 4%
 - Illinois

Access the full report here: <https://ucanr.edu/working-landscapes-2025>

Thank You!!

Feedback? Ideas?

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 **UNIVERSITY OF CALIFORNIA**
Agriculture and Natural Resources